2017 ANNUAL REPORT





WE DELIGHT IN THE BEAUTY OF THE BUTTERFLY, BUT RARELY ADMIT THE CHANGES IT HAS GONE THROUGH TO ACHIEVE THAT BEAUTY. ~MAYA ANGELOU



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LEADERSHIP

EXECUTIVE TEAM

Mary Cordts, Chief Executive Officer Joyce Doucet, Chief Financial Officer Jan Anderson, Director of Spiritual Care Janelle Ansell, Health Services Administrator Lynn Arntuffus, Director of Activities Noha Habashi, Director of Nursing Services Dan Galvin, Director of Food Services Jeff Goldsmith, Director of Fitness Center Jamie Hart, Director of Social Services Lea Miller, Director of Sales Pete Rezendes, Director of Facilities Jackie Schooley, Dir. of Intergenerational Children's Ctr. Nancy Weinbeck, Director of Residential Operations

A NOTE OF THANKS \checkmark

We were pleased to welcome new Trustees Ken Graff, Jeffrey Grant, Rick Hooper, Kevin Quigley and Arleen Nelson in 2017. With great gratitude, we said farewell to Dick Blakney, Wes Uhlman, Steven Jager, Dave Peterson and Ron Hines.

BOARD OF TRUSTEES

Bruce Winchell, Chair Nancy Waiss, Immediate Past Chair Al Levine, Vice-Chair Jan Gould, Treasurer Molly Henderson, Secretary Ken Graff, Trustee Jeffrey Grant, Trustee Rick Hooper, Trustee Kevin Quigley, Trustee Marian Watanabe, Trustee & Resident Jens Bakke, Ex-Officio Trustee & Resident Kristina Gonzalez, Ex-Officio Trustee Arleen Nelson, Ex-Officio Trustee & Resident Susan Vukich, Trustee Emeritus

BAYVIEW MANOR FOUNDATION BOARD OF DIRECTORS

Jens Bakke, President & Resident Kim Miller, Treasurer Mary Body, Resident Jo Ferguson, Resident Nancy Jones, Resident Doug Jordan Ron Kreizenbeck Jay Marsh Allen Raymond, Resident Fred Richard, Resident Jack Trowbridge, Resident Dana Twight

MESSAGE FROM THE BOARD CHAIR & CEO



As 2017 came to a close, 16 months of construction was tucked under Bayview's belt and we began to see the beauty being created. The amount of change behind the scenes has been earth shaking (literally, at times). Now, the organization is craving completion and, with it, the development of new routines within our new and renovated spaces. Words cannot adequately describe the many significant changes that have been completed so far.

The lobby level of the Tower building has been transformed, creating the new Terrace View dining room; the Studio which accommodates arts, crafts and cooking; the McKnight meeting room, and the library.

The Plaza level brought us Monsieur Pickles' Bistro, a music room, space for therapy services, and the "All the Buzz" salon.

The 10th floor reopened in December with the Cloud Room restaurant, the Sky Lounge and Club Room all receiving rave reviews.

Danner's Way, our assisted living program - dining room, serving kitchen, activities space and corridors - was redecorated and configured to accommodate the new two story addition. This addition is close to completion and will house Dorothy's Place, a memory care program, as well as new assisted living apartments.

All of these changes are the observable ones of our Bayview "butterfly" that we "delight" in...but the changes we've gone through "to achieve that beauty" are really remarkable: from all new mechanical and electrical systems to upgraded Wi-Fi and state-of-the-art security systems. These unseen changes provide the infrastructure to support the changes you can see.

Even amidst all of the construction activity, life goes on. Bayview's active team of residents and staff launched the AgeUp campaign to combat ageism (see pages 12-13). Bayview Manor Foundation's successful Savoy fundraising event, with the support of our wonderful sponsors, was an evening of fun and fellowship in the new Terrace View dining room. And the resident-led Holiday Bazaar provided the biggest proceeds to charity in its four year history.

We are happy to report that even in the height of Seattle construction we remain on schedule and on budget. Many thanks to Andersen Construction; Julie Lawton, Owner's Representative; and Pete Rezendes, Director of Facilities, for helping us all navigate through such a challenging project. And, as always, a heartfelt thank you to Bayview employees for staying true to our mission and helping Bayview to be the unique community we're all so proud of.

Mary Cordts Mary Cordts, CEO

Tru Winchell

Bruce Winchell, Board Chair



A SOCIETY GROWS GREAT WHEN ELDERS PLANT TREES WHOSE SHADE THEY NEVER SIT IN ~GREEK PROVERB



MESSAGE FROM OUR FOUNDATION PRESIDENT

For thirty years, Bayview Manor Foundation's mission has been to provide a financial safety net for residents who are unable to sufficiently maintain residence at Bayview. As a 501(c)(3), the Foundation relies on contributions from many individuals including community friends, board members, and Bayview residents - over 50% of whom gave in 2017! A significant source of support through the years has also been legacy gifts from friends who have passed. Through wise investing of donations, we remain financially sound.

Our Board of Directors currently numbers twelve, both resident and non-resident, many with finance and business experience. Our expanded fundraising efforts in 2017 included taking the lead with Savoy – a joyous wine and dance party each September assisted by residents and staff, and underwritten by sponsors. Another focus has been to update and redesign how we recognize and honor significant contributors, past and present.

The Foundation's strong and active board was able to commit \$458,209 in support for Bayview residents in 2017. We look forward to continuing as a partner in the emergence of a fully transformed Bayview community in 2018.

Jens Bakka

Jens Bakke, Foundation President

SAVOY GALA

September's 4th annual Savoy gala was a perfect blend of dancing, dining, fun photos, and raffle prizes. 160 residents, family members, friends, staff, board members, and sponsors had a great time together. It's that type of "community" that makes Bayview unique!

The event, led by Foundation board members, raised over \$33,000! This was made possible by the generosity of individual supporters, and the support of these companies who underwrote the entire cost of the magical evening:

Andersen Construction, Partner Sponsor Auburn Mechanical, Leadership Sponsor

BNYMellon Caffe Appassionato Husky Senior Care Ken Graff, Realtor Lawton Project Management Medline Foundation Mercury Pharmacy Rice Fergus Miller US Bank Ziegler Investment Banking CliftonLarsonAllen Infinity Rehab Medosweet Farms US Foods



OUR GENEROUS DONORS FOR THE YEAR 2017

\$10,000+

Jens & Marion Bakke Estate of Jay & Naomi Miller*

\$5,000-9,999

Tom & Orian Harrington The Seattle Foundation Estate of Robert & Alice Weld*

\$1,000-4,999

Anonymous Bayview Mary Body Bill & Janet Bush **Bayview Chapel Offering Grants** Wilbur Choy & Nancy Adachi-Osawa Mary Cordts Jan Eisenman Johna Ferguson Jan & Chuck Gould Marjorie Guy Peter R. & Maxine Henning Helen Marshall Lee McCluskey Kim Miller Allen D. Raymond III Fred Richard **Eugenia Smith** Edward & Margaret Starbird Nancy & Martin Waiss Marion Watanabe Bruce & Janet Winchell

\$500-999

Chuck & Marilyn Blankenship Fifth Floor Residents Rose-Marie Brown Wayne & Betty Bruning **David & Nancy Jones** William Jordan Tom Kirkman Ron & Mavis Kreizenbeck Al & Darcy Levine Jay & Kay Marsh Robert & Donna McIntosh Stanford Prince Julie F. Rodwell Jack & Harriett Trowbridge Jim Gow* & Carolyn Urban

UP TO \$499

Anonymous Linda & Ken Adkins Jan Anderson Page Baldwin David Berry & Larry Howard Richard & Elizabeth Blakney Hugh & Shannon Brannon Charlotte Ferguson* Linda Cassee Madeline Conom Pio & Susan DeCano Joyce & Randy Doucet Marcia Douglas **Richard & Dianne Edmonds Eighth Floor Residents** Alice Fairweather

Joanna Farmer Jennifer & Dan Flick Bob & Diana Forman Melissa & Richard Frank-Huff Annalee Oakes Mariko Fujioka George Smith Kristina Gonzalez Merrie Good Sonja Hampton H. Louise Haynie* Edward & Mary Henderson Marcelle Hickman Karin Holden Richard Hooper Joanne & Robert Horn Lynn Imler Joan Johnson Fred & Marian Karpoff Koichi & Fukuko Kobayashi William Laythe Martha Lee Richard* & Georgene Lee Flo Lentz Colleen Long Matthew Long Eileen Lynch MaryLee Mahar Susan McIntosh David & Judy McNeal Mark C. Melvin Mercury Pharmacy Services

Ann Morgan **Keith Moulton** Arleen Nelson Dottie Neufeld Colleen O'Brien Joan O'Neill Lynn Qualmann & Lin Robbins Kevin & Suzanne Quigley Jacqueline Rafferty Susanna Ray Shirley Rehngren Ted & Barbara Rodgers Michael & Terri Sato David & Donna Saunders Marion Schroeder Seventh Floor Residents Fred Simons George Smith Gretchen Solberg Clara Staunton Virginia Stave Marilyn Stevens Ted & Rosa Lea Taylor Willa Trask Dana Twight Wes & Carolyn Uhlman Bob & Susan* Vukich Nancy Weinbeck Jo Winfield Huimin Zhou

*Deceased

Although every effort has been made to ensure the accuracy of this listing, we apologize for any errors. Please report omissions or corrections to (206) 301-4410.



Bayview Manor Foundation's ability to provide support to Bayview residents benefits greatly from Planned Gifts. Planned Giving is a method that enables philanthropic-minded individuals to make larger gifts than they could make from their income. Some planned gifts provide a life-long income to the donor. Others use estate and tax planning techniques to provide for charity and other heirs in ways that maximize the gift and/or minimize its impact on the donor's estate. Planned gifts may include bequests, life insurance, retirement accounts, charitable gift annuities and more. All gifts - from modest to large – help Bayview Manor Foundation ensure peace of mind for residents in need.

2010-2017

2000-2009

1959-1999

Vera Cornall June David Chandler Jones Alma McKnight Jay & Naomi Miller° Alma L. Nelson Robert & Alice Weld° °2017 Beauests Helen Blackman Sylvia Cowe **Clayton Danner** Alice Dodds Verla M. Eastly Elizabeth Eddy **Agnes Frevel** Ina Haun **Dorothy Holmquist** Florence James Clare K. Klein **Frances Lindquist** Ben Morgan Kenneth Gordon Myers **Dorothy Oliphant** Anna Palsson **Doug & Hazel Richards D. Elaine Snodgrass** Justine Startup Walter Truit Elizabeth (Betty) Waldhaus

Helen DeGroat Bader LaVeron Brooks Marion Fish Cox Virginia H. Dings Sylvia Wolff Epstein Constance Frank Marion Freitag Dorothy Guy Elizabeth Hately Charles A. Kinnear Bill and Peggy Lanely Josephine McClaskey





THE MCKNIGHT ROOM

Alma McKnight, who came to Bayview with her husband, who predeceased her, lived to be 102 in our midst. Alma verbally expressed her love for Bayview during her 21year stay and is now sharing that love with those she will never meet. Alma's final choice was to include the Bayview Manor Foundation in her will. Alma's generous planned gift allows continued delivery of benefits to future generations. To honor Alma's gift, we named one of our new spaces "The McKnight Room" in her memory.



DANNER'S WAY

Clayton Danner, a Bayview resident, world traveler and amateur photographer, embodied the spirit of "purposeful living." Very late in life, he journeyed to Antarctica and also circumnavigated the Arctic on a Russian icebreaker, completing his goal of visiting all continents and corners of the world. Clayton left Bayview many amazing memories as well as a bequest to benefit future residents. Residents who need some assistance with daily living will find it in "Danner's Way."



DOROTHY'S PLACE

Dorothy Oliphant moved to Bayview in 1975 and passed away in 2005, having spent over one third of her life at Bayview! Dorothy left Bayview Manor Foundation a generous legacy gift in her will. She was remembered fondly by staff at Bayview who worked with her through her disease process and called her "a spitfire" in spite of her diagnosis. Our new memory care program, Dorothy's Place, was named in her honor.

serving our community SINCE 1961

Stitches From The Heart Resident Knitting Group

What would be the "loss impact" to our own, and our surrounding, community? The dollars involved are easily quantifiable; the "heart" involved not as easily. A look into Bayview's Social Accountability program and its areas of support which includes not only dollars donated but the significant value of time and in-kind goods:

COMMUNITY OUTREACH



CHARITABLE CARE

Bayview Manor Foundation subsidized 11 independent and assisted living residents and partnered with Bayview to fund care for Health Center residents. Bayview also reserves 20% of available units for residents at or below 50% of the median gross income.

BEING A GOOD NEIGHBOR AND SUPPORTING THE LOCAL COMMUNITY

The resident-sponsored Holiday Bazaar & Bake Sale raised \$5,012 for *Operation Nightwatch*, which provides shelter and services to homeless persons in Seattle. Chapel Offering Grants were given to local not-for-profit organizations. Bayview sponsored organizations and events such as the *Alzheimer's Association*, *Queen Anne Helpline*, and *Magnolia Summerfest*. Donation drives were held for those in need.





SUPPORTING SUCCESSFUL AGING

AgeUp, created in 2017, is a multi-pronged campaign intended to act as a catalyst for transforming and expanding the perception of aging. Bayview partnered with Seattle Pacific University for a multi-year research project regarding aging and well-being of elders.

LEADERSHIP DEVELOPMENT

Internship opportunities and mentoring were provided for a number of university students in our therapy, dietary and activities departments. Involvement in LeadingAge included providing speakers and workshop leaders, as well as our CEO's participation on LeadingAge WA's board and the national organization's policy congress.





SENIORS & THE ARTS / INTERGENERATIONAL PROGRAMS

Bayview's *Stitches* group spent 3,500 hours knitting 258 sweaters, blankets and hats for Swedish Hospital (image left). *Mary's Place* benefitted from the Blocks for Tots program, a holiday giving tree and school supply drive. *Manners at the Manor* connected residents and students from Coe elementary through shared lunch and conversation.



The AgeUp Campaign began in October 2016 with a **big vision** and a small taskforce at Bayview: "to create a world where the possibilities of aging are not limited by perceptions or expectations of the general public or among elders themselves—a world where ageism does not exist, where elders and 'wise eldering' are valued and balanced equally with the contributions of other age groups"—in essence, "**to transform the possibility and perception of aging**."

The AgeUp Taskforce has expanded to include Bayview residents and additional staff in 2017 united to promote transformational images and experiences of aging in our community and beyond. Why? Because research shows that how we internalize images and messages of aging impacts how we age.

In the past year, we have not only trade-marked the AgeUp Campaign and logo, but developed a soon-to-launch, interactive AgeUp website as a public service. The website will include a blogspot, links to various resource groups and other websites, news of related events, and the opportunity to hear from our residents and readers about their experiences and thoughts on aging.

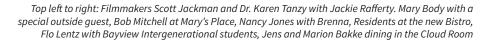
One of our most exciting projects has been a **partnership** between AgeUp and Seattle Pacific University's Psychology Department (Dr. Michael Roe and student researchers) to plan, approve, and begin an ongoing study of well-being and attitudes toward aging at Bayview. The study is now in progress and has completed the first phase of the initial survey of residents.

We have also placed a first AgeUp public service photo on the back of our facility's van, highlighting the image of one of our residents! We hope, in the future, to wrap positive aging imagery and messaging on some city buses as well. Our newsletter, previously known as Change Age't, was renamed AgeUp, and focused its first three issues on various aspects of **positive aging** (such as brain research, the benefits of a "culture of giving," and what "aging up" is all about). It will continue to do so, with resources, articles, and guest contributors on a variety of related topics.

Currently under discussion are ways to "brand" current in-house programs that promote healthy and fulfilling aging, developing reading and support groups for those who desire them, and reaching out to elders in our neighborhood with programs through The Hub. A class series entitled "Creative Aging," led by Bayview consultant Dr. Karen Tanzy, begins in early 2018. Our film-making endeavors will continue through the year.











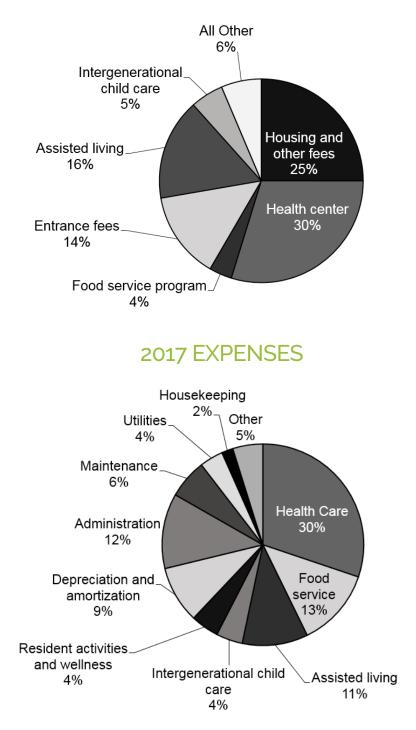
Join the Revolution. AgeUp.org

BAYVIEW OBLIGATED GROUP

Assets	2017	2016
Current Assets	\$7,963,249	\$8,344,318
Limited Use funds for Construction	\$18,277,900	\$45,095,620
Investments	\$14,741,430	\$11,147,879
Plant and Equipment	\$45,250,578	\$17,909,280
Land	\$12,698,979	\$12,698,979
Total Assets	\$98,932,136	\$95,196,076
Liabilities & Net Assets	2017	2016
Current Liabilities	\$6,231,713	\$5,023,000
Current Liabilities Long Term Liabilities	\$6,231,713 \$69,496,986	\$5,023,000 \$68,121,111
Long Term Liabilities	\$69,496,986	\$68,121,111
Long Term Liabilities Total Net Assets Total Liabilities & Net	\$69,496,986 \$23,203,437	\$68,121,111 \$22,051,965
Long Term Liabilities Total Net Assets Total Liabilities & Net Assets Statement of	\$69,496,986 \$23,203,437 \$98,932,136	\$68,121,111 \$22,051,965 \$95,196,076
Long Term Liabilities Total Net Assets Total Liabilities & Net Assets Statement of Operations	\$69,496,986 \$23,203,437 \$98,932,136 2017	\$68,121,111 \$22,051,965 \$95,196,076 2016

*Copies of the complete audited financial statements are available upon request. The Obligated Group consists of Bayview Manor Homes and Bayview Manor Foundation.

2017 REVENUE



TRANSFORMING THE EXPERIENCE OF AGING



11 West Aloha Street | Seattle, WA 98119 | 206-284-7330 BayviewSeattle.org Facebook.com/BayviewCommunity Twitter.com/RetireAtBayview Youtube.com/RetireAtBayview