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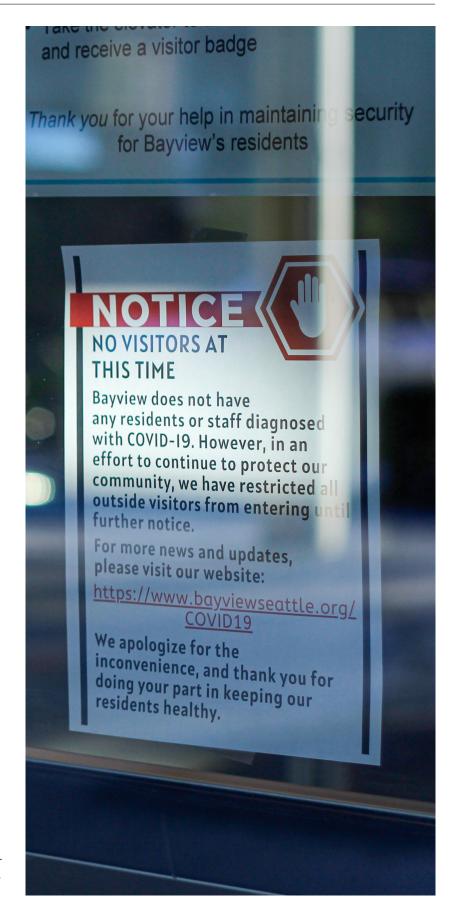
LEADERSHIP TEAM

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EDITOR'S NOTE

There's no better way to describe the theme to our annual reflection for 2020 than the word 'resilience.' While COVID-19 has irrevocably altered the way we live, the pandemic was also a catalyst for change. We have come out stronger than ever. Thank you for reviewing our 2020 report. I think we owe ourselves a little time to look back at the display of unending compassion and sacrifice for one another.

Jill Chang, Director of Communications & Brand Development



Message from the CEO



The global pandemic took its mighty grip across the planet and we at Bayview were no exception. However another word, "resilience," rang true for Bayview in 2020, and here's why.

2020 was a year of words and phrases used as never before. We were bombarded with "out of an abundance of caution," "social distancing," "universal source control"; words like "unprecedented" at a frankly unprecedented rate; we learned about PPE (Personal Protective Equipment) and PPP (Payroll Protection Program), mRNA technology, and more. The global pandemic took its mighty grip across the planet, and we at Bayview were no exception. However, another word, "resilience," rang true for Bayview in 2020, and here's why.

We started hearing about a new virus that was hitting the town of Wuhan China towards the end of 2019. By January of 2020 "Patient Zero" was discovered in Snohomish County, the first American to be officially diagnosed with this new virus. Tragically, in February, a skilled nursing facility in Kirkland was the first to be hit with the virus followed by devastating loss of life of residents as well as staff. Back in January as word of the virus spread, Bayview began to increase its infection control protocols and discussed proper infection control with residents at the January Town Hall. By the end of February, Bayview had taken strict measures to keep the virus out of our community. By the time Governor Inslee declared

his emergency proclamation in March, Bayview was prepared and ready to defend our residents and staff from COVID-19, the illness created by the virus.

Months went by at Bayview without a sign of the virus. Ultimately, at the end of 2020, Bayview had two residents who contracted the virus. One never showed signs or symptoms, and the other recovered. By the end of 2020 we had a total of 8 cases, including 6 staff and 2 residents.

Through the dedication, hard work, and difficult choices of our Leadership Team, as well as the vigilance and diligence of staff, residents, and their families, we presented a mighty foe to the virus. We never relented and we never let down our guard, though it became increasingly tempting to do so.

Resilience is the ability of an object to return to its shape after being subjected to stressors or forces. Staff were resilient – they never left their posts. They came to work day in and day out to care for our residents. They maintained their resiliency through the fear and anxiety of potential exposure and sickness. Residents were resilient – they wore masks, dealt with in-room dining, activities and meetings on ZOOM, limited social engagement with friends and loved ones and did so with grace and courage, never giving in to despair. Our community was resilient. The pandemic changed us programmatically but never changed our greater sense of belonging to this incredibly special place we call home.

To the entire Bayview community, I am forever grateful. Our brave and courageous rock star community of residents and staff kept our walls from being breached. We were and are incredibly blessed, and if 2020 wasn't testament to that, I don't know what is. Keep on rockin', Bayview as we head into our 60th anniversary year stronger, more inspired, and as resilient as ever.

Sincerely,

Nancy Weinbeck

Message from the _____ Board of Trustees Chair



Bayview is well positioned to prosper and fulfill its mission of "Transforming the Experience of Aging."

...

Wow, what a Year. 2020 set new benchmarks on so many levels. Its hard to absorb it all but the easiest part of understanding 2020 is acknowledging the incredible work our staff did combating and protecting our residents against the gravest health threat of our lifetimes, all while keeping spirits high.

In my mind, our commitment to transparency was the key strategy to our coming out of 2020 as strong as we did.

While not without hiccups, we entered 2021 optimistic as major projects such as the elevator rebuild, and Comcast cabling progressed, and we saw light at the end of the tunnel with the advent of vaccines.

Bayview Manor Foundation was another bright spot as it continued to expand its approach to fundraising, including a very successful Virtual Savoy, with the goal of ensuring that residents who outlive their resources can continue the stability of living at Bayview. To my fellow Board members, your commitment to Bayview is another key element in our success. Throughout the challenges of online meetings, you persevered and remarkable progress was made. Not only in managing and monitoring our efforts to combat and deal with the impacts of the pandemic but also being able to look to the future and make substantial progress on a new Strategic Plan.

As I look forward to 2021 and a leadership transition on the Board, I want to say thank you to Residents, Board members and Staff who have made my three years as Board Chair an incredibly rewarding experience. I look forward to the future knowing Bayview is well positioned to prosper and fulfill its mission of "Transforming the Experience of Aging."

Sincerely.

Man Stem

Al Levine

Message from the Residents' Council President



Queen Elizabeth II once referred to a year in her reign as an annus horribilis. We could say 2020 was another annus horribilis. It's been a year of being in various stages of lockdown or quarantine. No dining room, no activities, no committees, no movies, no nothing. Sounds pretty bleak, eh?

Well, let me tell you. We are a resilient group of residents. Ingenuity reigns. We successfully put on a virtual Savoy, a fun Bazaar, a garage sale and a very successful employee holiday fund. We've learned how to use Zoom. We have been able to access exercise classes with the help of our Director of Wellness, Nahleen Salvador, and our internal television channel. We are expanding our use of our internal tv channel by planning a variety of resident driven content including nature programs, resident interviews, and educational programs as well as a variety of other ideas. During the summer, a large group of residents beautified our surroundings with their pea patches and planters. Our garden committee deserves a large round

of applause for their efforts. It was a joy to walk and sit out on our terrace, socially distanced of course.

The big shadow over the past year has been Covid-19. We have experienced increased isolation from our friends and loved ones. It has been difficult to limit our encounters with them to telephone calls, Zoom meetings and outdoor encounters socially distanced and masked. But we prevail! And now vaccines has become available! We don't know yet what "normal" will look like, but we'll get there. We are poised to reactivate, to come out of hibernation.

Sincerely,

Page Baldww

Page Baldwin

Message from Bayview Manor Foundation President: A Banner Year and a Vision for the Future

We are so proud of our accomplishments in 2020 and so grateful to our many supporters, who together are ensuring that the Foundation not only survives but thrives in its ability to achieve its mission statement.

2020 will be remembered for the COVID-19 pandemic and other tribulations but paradoxically it was a banner year for Bayview Manor Foundation! Its Board, with five new members, was selected and in June 2020 was able to build on the solid foundation provided by former president, the late Jens Bakke.

The Foundation accomplished its primary mission: providing a financial safety net for residents who would not have been able to remain at Bayview. In 2020 eight residents received support in the amount of \$283,163. The Foundation also contributed \$125,000 in support of Bayview's Skilled Nursing & Rehab Facility. Despite market volatility and program expenses, the Foundation ended 2020 with an increase of \$339,120 in its investment portfolio.

The increase in 2020 was gained by prudent management of the portfolio and by the unprecedented support of donors to the Foundation's mission. The 2020 fundraising goal of \$220,000 was calculated to maintain a sustainable base of assets. In all, \$221,497 was raised through our Annual Appeal letter, the Savoy virtual telethon, and

many, many other donations! Another \$123,582 in legacy gifts from estates of Alice Strombeck and Jo Ferguson resulted in the final total of \$345,079. The total of all these revenue sources will enable the Foundation to not only remain sustainable in its mission but also empowers it to expand its vision.

What might be other causes the Foundation could include in its mission of supporting Bayview in 2021 and beyond? We invite you to propose your ideas for consideration to a board member or by email to foundation@bayviewseattle.org.

We are so proud of our accomplishments in 2020 and so grateful to our many supporters, who together are ensuring that the Foundation not only survives but thrives in its ability to achieve its mission statement.

Sincerely,

Allen Raymond

Ollen O. Daymond sie



DONOR STORY



Don and Marlene Peters: A Gift of Remembrance

To honor the memory of Barbara's life, Don and Marlene made a donation to Bayview Manor Foundation, helping to ensure residents who outlive their resources are supported for the rest of their life. Knowing the Foundation continues to make an impact is what spurs them forward.

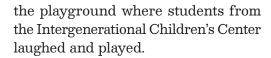




DON AND MARLENE PETERS

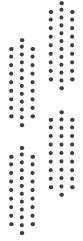
Beloved resident Barbara Peters' passing in early 2020 is still fresh in the minds of brother Don Peters and his wife Marlene Peters. COVID-19 hit shortly after. Grief of a lost loved one during the early stages of the pandemic caused unfinished mourning for much of the world, including the Peters. Theirs is a journey that no one should go through. Yet, they did, with strength, support, and resilience.

Barbara spent most of her career as an elementary teacher, making lifelong impact on all her students. After suffering a stroke ten years ago, Barbara was never able to fully recover. She and her family knew it was time to look for a community that offered multiple levels of care. Barbara found this at Bayview and moved into a residential living apartment. Eventually, she transitioned through higher levels of care from Assisted Living to Skilled Nursing & Rehab. During her stay in rehab, Barbara especially loved overlooking



While Barbara lived at Bayview, Don and Marlene found comfort and peace knowing she would have access to quality care throughout her lifetime. Most importantly, they found comfort knowing she absolutely loved living at Bayview! To honor the memory of Barbara's life, Don and Marlene made a donation to Bayview Manor Foundation, helping to ensure residents who outlive their resources are supported for the rest of their life. Knowing the Foundation continues to make an impact is what spurs them forward.

The Peters join a growing list of generous donors. We are profoundly grateful for all the continued support of our mission. Don and Marlene plan to move into Bayview later this year. We look forward to welcoming them with a loving embrace.



Legacy Donors















Bayview Manor Foundation's ability to provide support to Bayview residents benefits greatly from Planned Gifts. Planned Giving is a method that enables philanthropic-minded individuals to make larger gifts than they could make from their income. Some planned gifts provide a life-long income to the donor. Others use estate and tax planning techniques to provide for charity and other heirs in ways that maximize the gift and/or minimize its impact on the donor's estate. Planned gifts may include bequests, life insurance, retirement accounts, charitable gift annuities and more. All gifts - from modest to large - help Bayview Manor Foundation ensure peace of mind for residents in need.

Legacy Donors cont.

2020

Jo Ferguson Alice Strombeck

2010 - 2019

Anne Norris
Florence Pung
Vera Cornall
June David
Jay & Naomi Miller
Robert & Alice Weld
Chandler Jones
Alma McKnight
Alma L. Nelson

2000 - 2009

Sylvia Cowe Verla M. Eastly Alice Dodds Clare K Klein Ben Morgan D. Elaine Snodgrass Ina Haun **Dorothy Oliphant** Helen Blackman Frances Lindquist Justine Startup Agnes Frevel Dorothy Holmquist Kenneth Gordon Myers Elizabeth Eddy Anna Palsson

2000 - 2009 cont.

Doug & Hazel Richards Clayton Danner Florence James Elizabeth "Betty" Waldhaus Rev L. Walter Truitt

1959-1999

Constance Frank
LaVernon Brooks
Marion Freitag
Bill and Peggy Laney
Elizabeth Hately
Sylvia Wolff Epstein
Josephine McClaskey
Virginia H. Dings
Dorothy Guy
Helen DeGroat Bader
Marion Fish Cox
Charles A. Kinnear

Future Planned Gifts

Anonymous 15
Anonymous 16
Nancy Jones
Barb Laski
Ellen Porter
Maggie & David Rimmer
Janey Smith
Carol F. Sutton
Douglas & Elaine Weisfield



DONORS 2020



\$10,000+

Anonymous 5 Anonymous 6 Johna Ferguson Estate * Don & Marlene Peters Alice Strombeck Estate * Fritzie & Jack Trowbridge

\$5,000 - 9,999

Anonymous 17 Mark Guy & Diann Barry Mary Body & Al Raymond The Seattle Foundation

\$1,000 - 4,999 Anonymous 4 Anonymous 11 Anonymous 12 Anonymous 32 Anonymous 33 Milton & Elaine Becker Chuck & Marilyn Blankenship Wilbur Choy & Nancy Adachi-Osawa Mary Crader Marcia F. Clark

\$1,000 - 4,999 cont.

Deborah & Quinn Ferguson

Jan & Chuck Gould Ken & Nina Graff Bea Granen Marjorie Guy Edward & Mary Henderson Norman Hodges & Cheryl Moeller Doug & Tina Jordan William H. Jordan * Susan & Charles Jackels Barb Laski Al Levine & Darcy Wildermuth William Lober & Christie Rodgers Betty McWilliams Kim Miller Ann Morgan John Peters Ellen M. Porter Lee Edlefsen & Sue Ranney Ed & Lynn Raisl Rick & Barbara Ranta Maggie & David Rimmer Ted & Barbara Rodgers Marianne Sao & John Maletta Rick Hooper Joel & Marla Smith Edward & Margaret Starbird

\$1,000 - 4,999 cont.

Carol F. Sutton Geoffrey Trowbridge & Terry Pottmeyer Nancy & Matthew Weinbeck Bruce & Janet Winchell Frank & Nelda Zaballos

\$500 - 999

Janice Pate

Seth & Molly Andersson Anonymous 9 Anonymous 18 Anonymous 31 Wayne & Betty Bruning Bill & Janet Bush Peter Duncan Jan P. Eisenman Jennifer Flick **Ballard Rotary Foundation** Mark Grosz John & Carolyn Hickman Hoang Nguyen & Mary Ho Marcila Kernaghan Tom Lemly Susan Hautala & Mark Malamud John & Nancy Marshall John W. Miller & Laura McPherson

Jan Eisenman



\$500 - 999 cont.

Dominick & Aurora Driano Kevin & Suzanne Quigley

Virginia Stave

Rosemary Daszkiewicz &

Guy Thomas

Rich Tomlinson Marion Watanabe Barbara Weinberg

Douglas & Elaine Weisfield

David E. Wesley

Up to \$499

Linda & Ken Adkins Rev Jan Anderson Rogene Anderson

Anonymous 1

Anonymous 2

Anonymous 3

Anonymous 8

Anonymous 10 Anonymous 13

Anonymous 14

Anonymous 15

Anonymous 16

Anonymous 24

Anonymous 20 Anonymous 21

Anonymous 22

Anonymous 22
Anonymous 23

Anonymous 25

Anonymous 26 Anonymous 27

Anonymous 28

Anonymous 29

Anonymous 30 Anonymous 34

Maria Antonio

David & Lynn Arntuffus Lois & Claire Nelson

Andrea Bakke & David McClellan

Suzanne Barsness Marilyn Becker

Paul & Cassandra Benz

Amanda Bernal Marty Bradbury

Hugh & Shannon Brannon

Lindsay Butler Lee Butler

Up to \$499 cont.

Donna Carlson

Richard & Carlyne Durnan

Jill Chang & Mark McGuire Joon & Hannah Chang

Carl & Debbie Christensen

Mrs Madeline Conom Evelyn Crichton

Eva Dela Cruz

Joyce & Randy Doucet

Janis Fowler

Jennifer K. Gallison

Dan Galvin

Dawn Gramstad

Bill & Mary Ann Grosz

Howie & Patti Guy

Gary & Laurie Hammons

Licia Raymond & Christian Hansen

Tom & Orian Harrington

Jamie Hart

Richard Hawkins Carol Hershman James C. Hlavacek Lorianne Hottinger Roy L. Hughes

Susan & Hank Kaplan Fred & Marian Karpoff

Karen Kelly

Koichi & Fukuko Kobayashi Ron & Mavis Kreizenbeck

Jolie Le Martha Lee Huynh Lee Trudy Machado

Michael & Theresa Magruder

Jay & Kay Marsh Helen Marshall Joseph Matsen

Christine P. McGarry

Audrey Albertson McKnight

Lea Miller

Dan & Lynne Miller Doris Moehring

Ramon & Norma Morales Kathryn & Steven Morse

Sharon Rodgers & Duncan Munro

Dottie Neufeld George & Sue Olson

Sierra Ordoña

Up to \$499 cont.

Meridith Owensby

Allan Panitch

Mary Wood-Penhallegon

Karen Carlsoni

Doug Hart & Carole Powell

Craig & Suzanne Raymond

Anne K. Rohosy

Nahleen D. Salvador

Pat Sanders Clarita Santos

Marianne Scurlock

Brad Everett & Clare Sharpe

Marjorie Sligh Leslie Sligh

Heather Smith & Mike Stults

Megan Sulla

James T. & Rosa Lea Taylor

Tseten Thikhangtsang Gregory Trowbridge Sara K. Trowbridge Chelsey Trowbridge Nancy & Martin Waiss

Joan Weber Jennifer Weber Patricia White Rosalyn Williams Pamela & Ashly Yeo

Additional Donors

Page Baldwin

Ardy Bergman

John & Chris Cady

Louisa Congdon

Joan Daszkiewicz Kristina Gonzalez

Ken Graff. Realtor

Elizabeth Ann Erickson

Norma Jean Hanson

Nancy Jones Beverly Licon

Robert & Jo Mitchell

Joan O'Neill

Pam Piering & Don Hopps

Masu Sasajima

Tom & Jenny Springer

Tim Rich & Kris Cramer-Rich

Susan M. Towle

*In Loving Memory





MASK MAKING

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Face mask shortages around the world sparked creative solutions for Bayview residents. Residents used their skills and resources to make hundreds of face masks. They began looking up patterns for how to make reusable cloth face masks. At the start, it was difficult to find supplies. The residents were innovative, going as far as taking the elastic out of old fitted sheet to use as ear loops! Facemasks were delivered to Queen Anne Helpline, Queen Anne/ Sacred Heart Foodbank, Ballard Food Bank, and Elliot Bay Shelter. These local nonprofits were touched by the beautiful, well-made masks.



#### VIRTUAL HOLIDAY BAZAAR

Each year, residents come together to organize Bayview's annual Holiday Bazaar and all proceeds are given to a nonprofit organization. A global pandemic was not going to stop residents from continuing this tradition. With the combination of technology and creativity, residents were able to pull off a successful virtual Bazaar for the first time in Bayview's history. Socially distant phone booths, a digital presentation of all the Bazaar items, and amazing resident and staff collaboration were on display. Bayview's Virtual Bazaar raised over \$1,827.00

for FareStart's Emergency Meal Program.

#### GIVING BACK TO THE COMMUNITY THROUGH MEAL DONATIONS

Bayview's culinary services staff prepared over 100 meals for the Queen Anne Food Bank on Thanksgiving morning, in honor of residents who had pledged to stay home to avoid the spread of COVID 19. On Christmas, our wonderful dining staff again donated 100 delicious sandwich sack lunches. We're grateful to see and feel the Bayview community spirit continue to thrive despite this pandemic.



#### DONATION DRIVES

At the beginning of the pandemic, with safety restrictions in place, many residents were spending much more time in their apartments. Naturally, many of them began to sort through their belongings. A resident reached out to Juliana Bateman, Director of Spiritual Care, to ask about the possibility of organizing a clothing, food, and toiletry drive. There was a huge response to the donation drive! Donated items were delivered to Queen Anne Helpline throughout the year. Residents and staff also give to our on-going toiletry donation drive for Ballard Food Bank.



#### REACHING OUT TO OTHER SENIOR-FOCUSED NONPROFITS

Bayview made monetary donations to Sound Generations (image), which serves low-income seniors in our area, Queen Anne Helpline, which serves low-income residents, many of whom are seniors, in our neighborhood, the Age-Pride HealthyGen Center at University of Washington, which is working to start an intergenerational program for LGBTQIA+ elders and young folk in our community, and the Church Council of Greater Seattle, which organizes people of faith to support local low income housing and tenant protection policies.



#### A YEAR IN PHOTOS















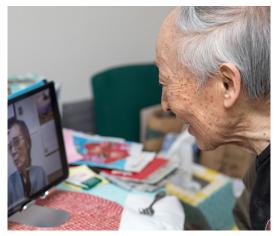














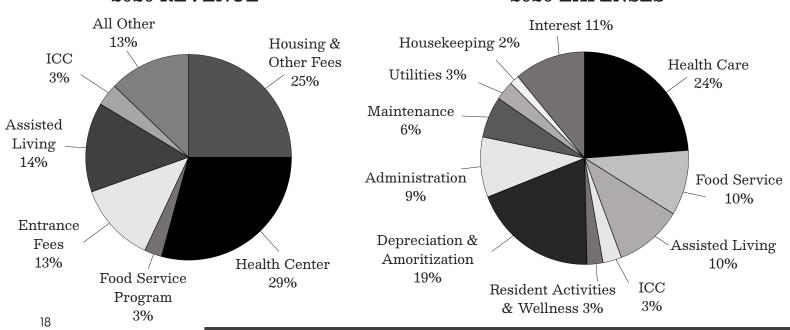
### Statement of Financial Position Bayview Obligated Group\*

| ASSETS                             | 2020          | 2019          |
|------------------------------------|---------------|---------------|
| Current Assets                     | \$7,355,436   | \$6,056,461   |
| Limited Use funds for Construction | \$4,255       | \$4,247       |
| Limited Use funds for Debt Service | \$3,193,050   | \$3,200,591   |
| Investments                        | \$15,870,735  | \$15,207,833  |
| Plant and Equipment                | \$52,963,765  | \$55,185,628  |
| Land                               | \$12,698,979  | \$12,698,979  |
| Total Assets                       | \$92,086,219  | \$92,353,739  |
| LIABILITIES & NET ASSETS           | 2020          | 2019          |
| Current liabilities                | \$3,642,838   | \$4,810,871   |
| Long term liabilities              | \$73,119,333  | \$70,709,477  |
| Total net assets                   | \$15,324,048  | \$16,833,391  |
| Total liabilities and net assets   | \$92,086,219  | \$92,353,759  |
| STATEMENT OF OPERATIONS            | 2020          | 2019          |
| Total Support and Revenue          | \$18,164,392  | \$15,505,076  |
| Total Expenses                     | \$20,872,486  | \$20,191,236  |
| Operating Income                   | (\$2,708,094) | (\$4,686,160) |

\*The Obligated Group consists of Bayview Manor Homes and Bayview Manor Foundation. Copies of the complete audited financial statements are available upon request.

#### 2020 REVENUE

#### 2020 EXPENSES



Years ended December 31

# Leadership

### **Executive Staff**

Nancy Weinbeck, Chief Executive Officer Joyce Doucet, Chief Financial Officer Dan Galvin, Director of Culinary Services Dawn Gramstad, Director of Human Resources Heather Smith, Director of Resident Services Jamie Hart, Director of Social Services Janice Pate, Director of Nursing Services Jill Chang, Director of Communications & Brand Development Joel Smith, Health Services Administrator Juliana Bateman, Director of Spiritual Care Lea Miller, Director of Sales Lynn Arntufuss, Director of Activities Marty Bradbury, Director of Facilities Mary Ho, Director of Intergenerational Children's Center Nahleen Salvador. Director of Wellness Pamela Yeo, Assisted Living Manager

### Bayview Manor Foundation Board of Directors

Al Raymond, President

Doug Jordan, Vice President

Nancy Jones, Treasurer

Barb Laski, Secretary

Rev. Jan Anderson

Marcia Clark

Diann Barry

Dominick Driano

Bruce Galvin

David Rimmer

Nicole Schafer

Linda Taggart

Douglas Weisfield°

Jens Bakke, President°\*ø Kim Miller, Treasurerø Mary Body°ø Ron Kreizenbeckø Jay Marshø

### **Board of Trustees**

Alan Levine, Chair Rick Hooper, Vice Chair Jan Gould, Treasurer Jeffrey Grant, Secretary Bruce Winchell, Immediate Past Chair Suzanne Barsness, Trustee Wayne Bruning, Trustee Debi Ferguson, Trustee Ken Graff, Trustee Molly Henderson, Trustee Joan Holmes, Trustee Rick Hooper, Trustee Steven Jager, Trustee Rev. Dr. Kathryn Morse, Trustee Pam Piering, Trustee Kevin Quigley, Trusteeø Nancy Waiss, Trusteeø Jens Bakke, Ex-Officio Trustee\*° Page Baldwin, Ex-Officio Trustee° Kristina Gonzalez, Ex-Officio Trustee Allen Raymond, Ex-Officio Trustuee°◊ Marian Watanabe, Trustee Emeritus°

### **Advisory Council**

Milton Becker<sup>°</sup> Nancy Marshall<sup>°</sup> Jack Trowbridge<sup>°</sup>

