

BAYVIEW ANNUAL REPORT 2024

Forging Ahead: Evolving with Purpose



Message from the **CEO**

As we reflect on the past year, one thing is clear: resilience and adaptability have shaped our path forward. Our mission remains steadfast, but how we fulfill it continues to evolve. Guided by purpose and commitment to innovation and financial sustainability, we are forging ahead to better serve our residents and create lasting impact in the community we call home.

Change began early in 2024, when we said goodbye to our on-site skilled nursing facility and hello to our new skilled nursing facility partnership with the state's top provider in skilled nursing care, Kline Galland. With this new care model, we also increased our level of care services in our Assisted Living setting, ensuring access to quality care should the need arise. This also brought the opportunity to partner with Byrony Tresser's Revolution Wellness and Therapy, further expanding our offerings and bringing more opportunities for residents to grow stronger and healthier.

This was also the year the Windows project got underway. Though much of the planning had taken place earlier, the actual construction began in October of 2024. By December all the new "punch" windows were complete, with the remainder of the project projected to reach completion in early 2025. The new windows will provide residents with a quieter, more comfortable and more energy-efficient environment now and into the future. The changing environment did not stop us from having fun. We couldn't be prouder of our residents who participated in the 50th Anniversary of the Seattle Pride march, some of whom were in the very first march 50 years ago. In full decorated van and matching "Greying Gay-ly" shirts, Bayview made a strong presence, being third in the parade lineup. This was just one of many events that highlighted the year.

Looking forward, we are excited about the "Phase 2" of our construction project, including the addition of 9 new independent living apartments to grow our Bayview family; to add space to our growing and exciting fitness and wellness program; building new amenity spaces for our residents to enhance their Bayview experience.

As we forge ahead, evolving with purpose, we remain steadfast in our commitment to serving residents with compassion, innovation, and care. Our focus on responsible financial stewardship ensures that we can sustain and grow the quality services and programs our residents depend on, in alignment with our mission to create opportunities for residents to thrive. Thank you for your trust and partnership as we continue building a stronger, more resilient future together.

Nancy Weinbeck, CEO

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Message from the **Board Chair**





Rick Hooper

Pamela Piering

In 2024, a new vision energized the work of the Board of Trustees. Guided by Strategic Plan goals to strengthen the Bayview building infrastructure, and sustain long-term financial health through expansion, the Board directed the planning for two exciting new initiatives.

The Board and Leadership Team launched a long-awaited capital improvement project (known as "Phase 1") to replace the original windows in the facility. Additional elements of the project included new balcony sliding doors and resurfaced balcony decks throughout the building. This investment brings significant energy savings, better soundproofing for residents, and improved weather resilience for the entire building. It will be completed in full by the end of the first quarter of 2025.

In addition, the Board and its Strategic Planning Committee explored the opportunities presented by the availability of the vacated space in the Health Center. After robust discussion, a design for nine new Terrace apartments, expanded wellness center and new flexible amenity space is now under consideration (known as "Phase 2").



We are pleased to acknowledge the work of the Board, its Committees and the Leadership Team this past year, as these new capital investments will forge a strong future for the Bayview community.

Rick Hooper, Board Chair

Ride Hooper

Pamela Riering

Pamela Piering, Board Chair

Message from the **Residents'** Council President



The year 2024 has been very active and most unusual for the residents at Bayview. We had a full year of activities as planned and presented by our many resident committees. These included opportunities for cultural enrichment, entertainment, gardening, arts and crafts pursuits, game playing, and excursions to restaurants, museums, stores, and festivals. Our committees have received excellent support this year from Barbara Young, Director of Resident Operations and Marco Baumann, Chief Operating Officer.

Bayview residents have also reached out to support others. The Employee Holiday Fund collected over \$100,000 to provide gifts to the Bayview staff, and the Holiday Bazaar raised approximately \$6,000 for the Lahai Health Clinic.

This was also a most unusual year in that Bayview initiated the long anticipated "windows project" that will replace all the windows and sliding doors on our apartments and will refinish the apartment balconies. For the last six months we have watched workers doing this very valuable work both inside and outside our apartments, and now with the winter chill we are beginning to experience the benefits of well-insulated windows and doors. We look forward to the completion of this project during first quarter 2025.

Charles Jackels, Residents' Council President

Charlo Jackele

Message from the Foundation President

Bayview Manor Foundation provides peace of mind and financial support for Bayview residents who outlive their resources. We understand the challenges that can arise, and in 2024, we were proud to provide over \$528,000 in assistance to residents. Since our founding in 1987, we have offered more than \$6 million in support to over 35 Bayview residents, helping them maintain their dignity and comfort.

The generosity of Bayview residents, families, and friends plays an essential role in making this support possible. We are incredibly grateful to our sponsors, whose contributions allow us to devote more resources to our mission. In 2024, we were especially thankful for the partnership of BECU, which has been invaluable.

Each year, we hold two main fundraising events - the Spring Appeal and Savoy. This year, thanks to your kindness, we raised over \$200,000. Your contributions truly make a significant difference. They help our investments grow, ensuring that we can continue to provide support to our residents today and in the future.



We take our responsibility as stewards of the financial resources entrusted to us very seriously. Our funds are managed and invested by Pathstone, one of the world's largest and most esteemed investment managers. We are pleased to share that our portfolio had a 10.6% return in 2024.

Thank you for your partnership and support. Together, we are building a financial safety net for Bayview residents, ensuring security and support in a time of need. Your compassion truly makes a difference in their lives.

Diann Barry, Foundation President

Diann Barry



Donor Story: Al Raymond & Mary Body

Mary's thoughts: A common theme among poets and philosophers is to leave a place better than we found it. To honor the lives of friends who have died, I have chosen to make contributions to Bayview Manor Foundation in their memory, ensuring that in small, personal gifts to the Foundation, their lives leave a better life for their fellow residents. By making other gifts to the Foundation I am doing my part paying it forward for others to benefit from my resources. I chose the Foundation for these monetary gifts because I look to the Foundation as being careful, considerate stewards of the funds entrusted to their care.

Al's thoughts: The main reason to support the Foundation is its primary mission of insuring no resident must be evicted because they run out of money before they run out of life. However, I believe this is necessary but not sufficient because Bayview is a small independent competing in an industry in which the trend is that profit-making conglomerates buy up the not-for-profits. This is an industry in which the major problem nationally is staffing the care-giving, maintenance, food-service, housekeeping, and management operations required to support a retirement community. Conglomerates have a huge advantage in the competition for human resources because of, for example, economies of scale. Bayview is constrained in the bidding because increase in wages must be funded by an increase in resident payments. Employees are attracted to Bayview when they could be making more money elsewhere because they view Bayview as a "good " place to work (the difference in pay has been termed "psychological income").

I believe the Foundation has an important role to play in this competition for recruiting and retention of employees because of its third mission; "Fund any other programs and services connected to Bayview, furthering its mission".

This third mission of support recognizes that without Bayview, there is no need for the Foundation. It also recognizes that the Foundation can be a vital resource in Bayview's competition to exist.



Legacy Donors

Bayview Manor Foundation's ability to provide support to Bayview residents relies heavily on legacy gifts. Legacy donors are those who have incorporated the Foundation into their estate planning as a beneficiary. Regardless of size, all legacy gifts have a positive and lasting impact on Bayview Manor Foundation and Bayview residents. We appreciate those who have chosen to leave their legacy behind.

Planned Legacy Gifts

Allen Raymond Audrey Joan Johnson **Barb Laski Beverly Licon** Carol F. Sutton David & DeAnn Finkel **David & Maggie Rimmer Dorothy Neufeld Ellen Porter Gary & Laurie Hammons Helen Harvey Janey Smith** Nancy H. Jones Paul Borrmann Sue Ranney & Lee Edlefsen **Candace Bell**

2020-2024

2024 **Tom Morgan** 2023 **Douglas & Elaine Weisfield** 2022 **Joyce Morgan** 2022 Marjorie Guy 2021 Jens Bakke 2021 Daniel J & Edith M Harshbarger 2021 William G Laythe 2020 **Jo Ferguson** 2020 **Alice Strombeck**

Bayview Manor Foundation: Our Generous Donors

Major Donors

Anonymous #6 BECU ◊ Candace Bell Denny Derickson Diann Barry & Mark Guy Eve McClure & Florence Peterschmidt Gary & Laurie Hammons Mary Body & Allen Raymond Sue & Chuck Jackels

Donors

Abbott Construction ◊ Alan Harbine Alan Levine & Darcy Wildermuth Albert & Virginia Ehle Allyn Hughes Alsco Uniforms ◊ Amy and Roy Delay Ann Erickson Ann Morgan Anonymous #10 Anonymous #14 Anonymous #15 Anonymous #16 Anonymous #17 Anonymous #2 Anonymous #21 Anonymous #23 Anonymous #24 Anonymous #26 Anonymous #27 Anonymous #3 Anonymous #34 Anonymous #35 Anonymous #42 Anonymous #44 Anonymous #45 Anonymous #47

Anonymous #5 Anonymous #50 Anonymous #51 Anonymous #7 Ardy Bergman Arthur Lumley Assured Partners ◊ Barbara Laski Barbara Weinberg Barbara Young & Jay Kolbe Bargreen Ellingson ◊ Bart & Myrna Mayron **Bayview 3rd Floor Residents Bayview 4th Floor Residents Bayview 5th Floor Residents Bayview 6th Floor Residents Bayview 8th Floor Residents** Bavview 9th Floor Residents Becca DeShaw **Belaynesh Gebre Beverly Licon** Bill & Mary Ann Grosz Bob Woodruff Bonnie Briant Bruce Winchell **Caleb Heinrich** Carla Furukawa Carol Hershman Carol Johnson **Carol Sutton Casey Husseman** Cassandra Locey Charlie's Produce ◊ Cherry Johnson Christie Rodgers & William Lober **Christopher Knight** Chuck Blankenship & Marilyn McCoy Blankenship **Clifford Forester** Clifton Larson Allen ◊

Colleen O'Brien Cynthia Keller Dan Frein Dan Galvin Daniel & Lisa Gemme Darlene & Bill Hickman Daryl Kim Miller David & Maggie Rimmer David Pogreba Dean Kelly **Deborah Ferguson** DevQ ◊ **Dorothy Neufeld** Douglas Hart & Carole Powell* Ed & Molly Henderson Edla Deppman Edward & Margaret Starbird **Elizabeth Ellisor** Ellen Porter Eric Jones Erika Kinno **Erin Vautier** Florence Larsson Frank Bell Fred & Marian Karpoff George Guy **Grace Michaels Greg Wallace** Gwen Oaksmith Heather Branton James Goldsmith Jan & Chuck Gould Jan P. Eisenman Janet Neumann Janette Anderson Janey Smith Jay Clark Jayne DeHaan Jeanette Springer Jeffrey Grant

Although every effort has been made to ensure the accuracy of this listing, we apologize for any errors. Please report omissions or corrections to (206) 301-4342. Jennifer Flick Jennifer Weber Jill Chang & Mark McGuire Jo & Mac McAllister Joan Weber Joanne Hjort* Joelle Werlin John & Kris Cady John Granen Joyce Doucet Judy Peterson Julia Kruger Karen Carlson & Gail Petteruti Kim Reed Kline Galland ◊ Lana Floyd Larry & Carolyn Mueller Leilani McCoy Lela Hailey-Oakes Linda Adkins Linda Cassee Linda Flickinger Linda Mack Lindsey Eklund Lynn Elmore & David Goldsmith Marcia Clark Marco Baumann Margie Duckstad Margo Lane Marie Coon Marilyn Milano Marilyn Scott Marsha Wilson & Beth Grabow Mary & Terry Paananen Mary Ann Paige Mary Noe Meg Seyler Megan Carleton Melissa Marsh Melissa Puccio Michael Johnston & Lynn Gaertner Johnston Mike Reph Milton Becker Nancy Adachi-Osawa Nancy Marshall

Nancy & Asher Weinbeck Nicole Schafer Page Baldwin Pam Piering & Don Hopps Pamela & Ashly Yeo Pamela Long Pamela Oakes Pathstone ◊ Peggy O'Connor Peter Rezendes Phoebe Joan O'Neill RDH Building Science Inc.◊ **Renee & James Howard** Rice Fergus Miller ◊ **Richard & Emily White Richard Page Richard Simkins Rick & Barbara Ranta** Rick Hooper & Nancy Silberg **Rucha Amale** Sandra Hanson Sandra Kish Miller Shan Fiske Soneé Mensing Stacy Goux Stacy Mueller Stephanie Wittman Stuart Porteous Sue Ranney & Lee Edlefsen Susan Dearth & Marilyn Hepner Susan Franklin Susan Towle Suzanne Schwalbach **Theodore Rodgers** Thomas & Sara McElroy Tiffany King Tim Rich & Kris Cramer-Rich **Tseten Thikhangtsang** Wayne Bruning William Redden Ziegler Investments ◊

*In loving memory ◊ Sponsor

Legacy Donors Continued 2010-2019 2018 Anne Norris

2018 **Florence Pung** 2017 Jay & Naomi Miller **Robert & Alice Weld** 2017 2016 Vera Cornall 2015 **June David** 2014 Alma L. Nelson 2013 **Chandler Jones** 2012 **Alma McKnight** 2012 **Elizabeth Waldhaus** 2010 Ada Nesbitt

2000-2009

2009	Sylvia Cowe		
2009	Leonard & Verla Eastly		
2009	Alf N. Sather		
2009	Evelyn T. Torpey		
2008	Alice Dodds		
2008	Edward & Martha Folley		
2008	David & Mary Frances Page		
2007	Clare K. Klein		
2007	D. Elaine Snodgrass		
2006	Ina Haun		
2005	Dorothy Oliphant		
2005	Helen M. Waterman		
2004	Helen Blackman		
2004	Frances Lindquist		
2004	Justine Startup		
2003	Agnes Frevel		
2003	Dorothy Holmquist		
2003	Kenneth G. & Luella Myers		
2002	Elizabeth Eddy		
2002	Anna Palsson		
2002	Doug & Hazel Richards		
2001	Clayton & Helen Danner		
2001	Florence James		
2000	Rev L Walter Truitt		

1959-1999

1998	Constance Frank
1996	LaVernon Brooks
1996	Marion Freitag
1996	Bill and Peggy Laney
1995	Elizabeth Hately
1995	Fern Parret
1994	Russel Pearson
1994	Frances Lindquist
1993	Sylvia Wolff Epstein
1990	Virginia K. Dings
1990	Josephine McClaskey
1990	Dorothy Guy
1989	Helen DeGroat Bader
1989	Marion Fish Cox
1959	Charles A. Kinnear

Social Accountability: Serving Our Community Since 1961

Our greatest rewards are often found in serving others. Bayview has been involved with providing financial and in-kind support to the greater community since 1961. Bayview serves these 5 areas: charitable care, seniors & the arts and intergenerational programs, supporting successful aging, leadership development, and being a good neighbor & supporting local communities.

1. Leadership Development

Bayview is committed to leadership development and deepening the capacity of those who serve seniors. This commitment was proudly represented at the June 2024 LeadingAge Washington State Conference. Thank you LeadingAge Washington for creating a meaningful space for aging services professionals to come together to inspire, share, innovate, and ignite courage.

Bayview was represented at the conference through several highlights: Pamela Yeo, Health Services Administrator, received the prestigious Excellence in Leadership Award for her values-driven leadership; Grace Michaels, Marketing Coordinator, completed the six-month Leadership Institute program for emerging leaders in aging services. Featured speaking sessions included "Thousands of Stories Building One Community" presented by Marco Baumann (COO) and Jill Chang (Director of Sales & Marketing), and "Inclusive Aging: Fostering Connection Within Community for All" presented by Jill Chang and Susie Parsons of Rice Fergus Miller.











Charitable Care

Bayview Manor Foundation subsidized 7 Bayview residents in independent and assisted living. The total amount paid in support of these residents was over \$528,000. The average age of residents supported by the Foundation is 93 years old, and the average amount of time spent at Bayview is 18 years. In addition, as part of our moderate-income program, Bayview reserves 20% of available units for residents at or below 50% of the area median gross income.

Being a Good Neighbor and Supporting the Local Community

Bayview residents actively supported the community through donation drives collecting hygiene supplies and socks for asylum seekers, refugees, and new Americans, contributing over \$800 to the Seattle Women's Shelter, Ballard Foodbank, and Riverton Park United Methodist Church. They also hosted the annual Holiday Bazaar, raising over \$5,000 for Lahai Health, a nonprofit providing services to low-income individuals.

Supporting Successful Aging & Senior Focused Not-For-Profits

In 2024, the Vespers worship community raised a total of \$1,710 through the Chapel Offering Grant. Additionally, Bayview remains committed to promoting healthy aging by providing educational opportunities across various community platforms, including a monthly column by CEO Nancy Weinbeck in the Queen Anne/Magnolia Newspaper.

Intergenerational Programs

We believe in the power of connection across generations. Our residents and Intergenerational Children's Center students share meaningful experiences that foster joy, learning, and companionship. This year, residents volunteered over 100 hours of their time and talents to create special moments with the children hosting an afternoon in the garden with our Garden Committee, Halloween parades, story time in our library, and visits in our main lobby for laughter and play.

Annual report

A Year in Photos















































Annual report

Statement of Financial Position Bayview Obligated Group*

ASSETS	2024	2023
Current Assets	\$5,242,511	\$5,120,367
Limited Use funds	\$10,876,082	\$3,197,358
Investments	\$17,099,471	\$16,460,511
Plant and Equipment	\$45,900,904	\$44,742,772
Land	\$12,698,979	\$12,698,979
Total Assets	\$91,817,947	\$82,219,987
LIABILITIES & NET ASSETS	2024	2023
Current liabilities	\$7,905,919	\$6,331,829
Long term liabilities	\$89,820,033	\$77,480,313
Total net assets	(\$5,908,005)	(\$1,595,155)
Total liabilities and net assets	\$91,817,947	\$82,219,987
STATEMENT OF OPERATIONS	2024	2023
Total Support and Revenue	\$18,094,183	\$21,251,561
Total Expenses	\$21,329,885	\$26,836,644
Operating Income	(\$3,235,702)	(\$5,585,083)

Years ended December 31

*The Obligated Group consists of Bayview Manor Homes and Bayview Manor Foundation. Copies of the complete audited financial statements are available upon request.



2024 EXPENSES

Annual report

Our Boards and Leadership

Bayview Leadership Team

Included below are those on the team for any portion of 2024.

Nancy Weinbeck, Chief Executive Officer Marco Baumann, Chief Operating Officer Joyce Doucet, Chief Financial Officer Jill Chang, Director of Sales & Marketing Yeshi Faris, Wellness Nurse (Departure) Lindsey Eklund, Director of Spiritual Care Dan Galvin, Director of Culinary Services Dawn Hayes, Director of Activities Gabriella Loya, Director of Social Services Soneé Mensing, Director of Human Resources Trudy Roberts, Director of Intergenerational Children's Center (In Memory) Julian Salgado, Building Operations Manager Phillip Smith, Director of Facilities (Departure) Byrony Treser, Director of Fitness and Therapy Pamela Yeo, Health Services Administrator Barbara Young, Director of Resident Operations Kiya Young, Director of Intergenerational Children's Center

Bayview Board of Trustees

Pamela Piering, Chair (as of May) Jan Gould, Vice Chair (through May) Debi Ferguson, Treasurer (as of May) Jeffrey Grant, Secretary Rick Hooper, Immediate Past Chair Alan Levine, Past Chair Wayne Bruning, Elected Trustee Ken Graff, Elected Trustee Lana Floyd, Elected Trustee *Page Baldwin, Elected Trustee Karen Carlson, Elected Trustee Eric Jones, Elected Trustee Kathy Morse, Ex-Officio Trustee *Nancy Jones, Ex-Officio Trustee (through May) Diann Barry, Ex-Officio Trustee (as of June) *Charles Jackels, Ex-Officio Trustee

*Bayview Resident

Bayview Manor Foundation Board of Directors

Diann Barry, President *Lela Hailey-Oakes, Vice President *Gary Hammons, Treasurer *Nancy Jones, Secretary Rev. Jan Anderson Bruce Galvin Allyn Hughes Nicole Schafer *Barbara Ranta *Barbara Weinberg *Candace Bell *Tim Rich *Allen Raymond

Advisory Council

*Milton Becker Dominic Driano





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